

CURRICULUM VITAE HAYDAR DORUK İRİŞ

PERSONAL INFORMATION

Date of Birth: October 15, 1980

Nationality: Turkish

Address:

University:

Nova School of Business and Economics
Universidade Nova de Lisboa
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RESEARCH INTEREST

Principal: Behavioral Economics, Game Theory Applications

Secondary: Environmental Economics, International Trade, IO, and Matching Theory

EDUCATION

- Ph.D. with distinction, Economics, Universidade Nova de Lisboa, Lisbon, 2011
Thesis: Four Essays in Behavioral Economics (*Advisor: Chrysostomos Tabakis*)
- University of California, San Diego, visiting researcher, March 2009 – March 2010
- MS, Economics, Istanbul Bilgi University, 2005
Thesis: Manipulation via Endowment in the College-Admission Problem
(*Advisor: İpek Özkal-Sanver*)
- BS, Economics, Istanbul Bilgi University, 2003
- Izmir Bornova Anatolian Highschool (*German Dept.*), 1998

EMPLOYMENT

- Teaching Assistant, Universidade Nova de Lisboa, Department of Economics, September 2010 – Current, Microeconomics
- Researcher, Universidade Nova de Lisboa, Department of Economics, 2006 – Current
- Visiting Researcher, University of California, San Diego, Department of Economics, March 2009 – March 2010
- Teaching Assistant, Universidad Carlos 3 de Madrid, 2005 – 2006, Decision and Game Theory
- Teaching Assistant, Istanbul Bilgi University, 2004-2005, Statistics & Macroeconomics

FELLOWSHIPS & SCHOLARSHIPS

- Portuguese Science and Technology Foundation, Ph.D. Fellowship for the Research Project "Institutions and Technology", Portugal, January – September 2011
- Portuguese Science and Technology Foundation, Ph.D. Fellowship, Portugal, 2006-2010
- Universidad Carlos 3 de Madrid Ph.D. Scholarship, 2005-2006

Other Academic and Educational Activities

- Participated at Economics Summer Seminar Series, Game Theory Workshop, Pamukkale, August 2002
- Participated at 1st Experimental Economics Summer School of Turkey, Koç University, Istanbul, Turkey, 2-9 August 2009
- UC San Diego Public Speaking seminars, Winter Quarter 2010
- UC San Diego Preparing Professional Faculty seminars, Winter Quarter 2010
- Representative of the Ph.D. Students in Economics at Universidade Nova de Lisboa, 2009 – 2010 and 2010 – 2011

WORKING PAPERS

The Job-Market Paper:

- Multilateral Tariff Cooperation under Fairness and Reciprocity – with Costas Hadjiyiannis and Chrysostomos Tabakis (*Revision and Resubmission at Canadian Journal of Economics*)

Abstract: This paper explores the impact of fairness and reciprocity on multilateral tariff cooperation. Reciprocal countries reward kind behavior (positive reciprocity), but retaliate against countries behaving unkindly (negative reciprocity). We demonstrate that reciprocal countries that are moderately demanding from their trading partners regarding their commercial policy can support a greater degree of cooperation than self-interested ones. However, when only very liberal import policies are considered fair, then reciprocity could have a detrimental effect on multilateral tariff cooperation. Thus, our model provides a novel perspective on the role of expectations in trade negotiations.

Papers under Revision:

- International Environmental Cooperation under Fairness and Reciprocity – with Costas Hadjiyiannis and Chrysostomos Tabakis (*Revision and Resubmission at B.E. Journal of Economic Analysis and Policy - Topics*)
- Tacit Collusion under Fairness and Reciprocity – with Luís Santos-Pinto
- Experimental Cournot Oligopoly and Inequity Aversion – with Luís Santos-Pinto

Papers in Progress:

- Loss Aversion in Emission Problem
- Export under Ambiguity

Publication:

- Manipulation via Endowments in University-Admission Problem, with İpek Özkal-Sanver, *Economics Bulletin*, Vol. 31, 4

Conference and Seminar Presentations:

Multilateral Tariff Cooperation under Fairness and Reciprocity

- Istanbul Bilgi University, July 27, 2011, Istanbul, Turkey

International Environmental Cooperation under Fairness and Reciprocity

- ISCTE, June 20, 2011, Lisbon, Portugal
- The 2nd Annual UECE Lisbon Meetings – Game Theory and Applications, November 4-6, 2010, Lisbon, Portugal
- IAREP/SABE/ICABEEP Conference: A Boat Trip Through Economic Change, September 5-8, 2010, Cologne, Germany
- 9th Conference on Research on Economic Theory and Econometrics, July 7-11, 2010, Tinos, Greece
- Istanbul Bilgi University, May 28, 2010, Istanbul, Turkey
- Izmir University of Economics, May 25, 2010, Izmir, Turkey
- The Quantitative Economics Doctorate (QED) Jamboree, May 7-8, 2010, Alicante, Spain

Tacit Collusion under Fairness and Reciprocity

- Informal Research Workshop at Faculdade Economia, Universidade Nova de Lisboa, 2008

Manipulation via Endowments in University-Admission Problem

- Workshop on Economic Design, August 23-28, 2005, Gökçeada, Turkey
- International Conference on the Use of Mathematical Models in Socio-Economic Development, December 21-23, 2004, Istanbul, Turkey
- Bosphorus Workshop on Economic Design, August 21-28, 2004, Istanbul, Turkey

- Games 2004, 2nd World Congress of Game Theory Society, July 5-9, 2004, Marseille, France
- SED 2004 (The Society for Economic Design), Conference on Economic Design, June 29-July 02, 2004, Palma de Mallorca, Spain
- Murat Sertel 1st Student Festival, December 26-27, 2003, Istanbul, Turkey
- Bosphorus Workshop on Economic Design, August 23-30, 2003, Marmaris, Turkey

Conferences Attended

- Murat Sertel Center Advanced Economic Studies Workshop, May 13-14, 2011, Istanbul, Turkey
- Midwest Economic Theory and Trade Meetings, April 29 – May 1, 2011, Notre Dame, IN, USA
- Environmental Protection and Sustainability Forum, April 13-15, 2011, Exeter, UK
- Public Economic Theory Conference, June 25-27, 2010, Istanbul, Turkey
- Society for Economic Design Conference, July 19-21, 2006, Bodrum, Turkey
- The 8th International Meeting of the Society for Social Choice and Welfare, July 13-17, 2006, Istanbul, Turkey
- Murat Sertel Memorial Conference on Economic Theory, May 14-16, 2004, Istanbul, Turkey

Language Skills

English (fluent); Spanish (advanced); Portuguese (advanced); German (passive); Turkish (native)

Computer Skills

Macintosh and Windows Operating Systems; Microsoft Office Applications; Scientific Workplace; LaTeX; Mathematica; iWeb

REFERENCES:

<p><i>Prof. Chrysostomos Tabakis</i> Department of Economics Universidade Nova de Lisboa Campus de Campolide, 1099-032 Lisbon/Portugal E-mail: ctampakis@novasbe.pt Phone: +357 97 678 970</p>	<p><i>Prof. Georg Kirchsteiger</i> ECARES, Université Libre de Bruxelles Av. Roosevelt 50, CO 11/04 1050 Brussels/Belgium E-mail: gkirchst@ulb.ac.be Phone: +32 2 650 42 12</p>
<p><i>Prof. Luís Santos-Pinto</i> Department of Economics Université de Lausanne Quartier UNIL-Dorigny, Bâtiment Internef 1015 Lausanne/Switzerland E-mail: LuisPedro.SantosPinto@unil.ch Phone: +41 21 692 3658</p>	<p><i>Prof. Remzi Sanver - Rector</i> Istanbul Bilgi University Eski Silahtarağa Elektrik Santrali Kazım Karabekir Cad. No: 2/13 34060 Eyüp İstanbul/Turkey E-mail: sanver@bilgi.edu.tr Phone: +90 212 311 5124</p>
<p><i>Prof. Maria A. Cunha-e-Sá</i> Department of Economics Universidade Nova de Lisboa Campus de Campolide, 1099-032 Lisbon/Portugal E-mail: mcunhasa@novasbe.pt Phone: +351 91 931 7537</p>	<p><i>Prof. Joel Sobel</i> Department of Economics University of California, San Diego 9500 Gilman Drive La Jolla CA 92093 USA E-mail: jsobel@ucsd.edu Phone: +1 858 534 4367</p>