

## Evans SALIES

Chargé d'études à l'Observatoire Français des Conjonctures Économiques (OFCE)

60, Rue Dostoïevski, 06902 Sophia Antipolis, Valbonne, France, Tel.: +33(0)4989737110, [evens.salies@sciencespo.fr](mailto:evens.salies@sciencespo.fr)Degrees

Doctorate in Economics, Perpignan University ■ Fifth year degree in Mathematical Economics and Fourth year degree in Econometrics, Montpellier 1 University ■ Third year degree in Econometrics, Toulouse

Professional experience

I worked as research associate of an ESRC project "Social Obligations and Economic Regulation in the UK energy market" in the Centre for Competition Policy of East Anglia University (10/2001-09/2002) and provided little advices as consultant for Energywatch, the gas and electricity watchdog in the UK. I obtained a post-doctorate from the City University-London (10/2002-09/2003). Before joining the OFCE in 2005 I worked six months as energy economist at University of Orsay, working on the role of consumer switching costs on price competition between retailers.

Expertise

Microeconometrics

Publications

- "The strong Porter hypothesis in an endogenous growth model with satisficing managers", w/ D. Bianco, **Economics Bulletin**, in revision, 2016
- "Le coût du crédit d'impôt recherche", w/ S. Guillou, **Repères - La Découverte**, in *L'Économie Française* 2017, 2016
- "Transition énergétique : au boulot !", **Alternatives Économiques**, 104, 2015
- "Écotaxes : pourquoi ça coince" w/ V. Touzé, **Alternatives Économiques**, 100, 2014
- "Real time pricing when some consumers resist in saving electricity", **Energy Policy**, 59, 2013
- "How biased is the measurement of households' loss?", **Energy Policy**, Forum Piece, 48, 2012
- "Taxer les stocks de pétrole : mauvaise nouvelle pour le consommateur ?" w/ C. Antonin, **Revue de l'OFCE**, 8, 2012
- "Product innovation when consumers have switching costs", in **Handbook on the Economics and Theory of the Firm**, Dietrich, M., Krafft, J. (eds), Edward Elgar, Ch. 31, 2012
- "Vers une nouvelle organisation des marchés de l'électricité", **Regards sur l'actualité**, 368, 2011
- L'industrie Manufacturière Française** w/ S. Barde, J.-L. Gaffard, S. Guillou, S. Napoletano, L. Nesta, Repères, 2010
- "Penalizing consumers for saving electricity", **Economics Bulletin**, 30, 2010
- "A test of the Schumpeterian hypothesis in a panel of European electric utilities", in **Innovation, Economic Growth and the Firm**, J.-L. Gaffard and E. Salies (eds), Edward Elgar, Ch. 6, 2010
- "A possible collinearity problem", **Energy Policy**, Forum Piece, 37, 2009
- "Why and how should new industries with high consumer switching costs be regulated? The case of broadband Internet in France" w/ J. Krafft, in **Regulation, Deregulation, Reregulation: Institutional Perspectives**, C. Ménard and M. Ghertman (eds), Edward Elgar, Advances in New Institutional Analysis, Ch. 14, 2009
- "Mergers in the GB electricity market: effects on retail charges", **Applied Economics**, 40, 2008
- "The diffusion of ADSL and costs of switching Internet providers in the broadband industry: evidence from the French case" w/ J. Krafft, **Research Policy**, 4, 2008
- "L'électricité est-elle un bien public ?" w/ M. Giberson and L. Kiesling, **Revue de l'OFCE**, 101, 2007
- "L'avenir du secteur de l'électricité" w/ J.-L. Gaffard – Introduction, **Revue de l'OFCE**, 101, 2007
- "Réintégration dans le secteur de l'énergie électrique", **Lettre de l'OFCE** 280, 2007
- "Inaccurate approximations in the modelling of hyper-inflations" w/ P. Moffatt, **Quality & Quantity**, 40, 2006
- "Charges, costs and market power: the deregulated UK electricity retail market" w/ C. Waddams Price, **The Energy Journal**, 25, 2004

“L’influence du prix d’orientation et de la structure de la population sur la demande domestique de vins de table en France de 1960 à 1995” w/ M. Terraza, **Les Cahiers de l’OCVE**, 1, 2000

### (Unpublished) Working papers

- “On the stability of recursive least squares in the Gauss-Markov model”, **MPRA WP 52116**, 2013
- “Asymmetric switching costs can improve the predictive power of Shy’s model”, **OFCE WP 2012-14**, 2012
- “Have policy distortions spilled over across wine markets?” w/ B. Steiner, **OFCE WP 2011-16**, 2011
- “A Measure of switching cost in the GB electricity retail market”, **MPRA WP 28255**, 2011
- “Pricing policy in the presence of pro-environmental consumers”, **OFCE WP 2010-03**, 2010
- “Libéralisation et dépôts de brevets verts des utilités électriques en Europe” w/ L. Nesta, **OFCE WP 2010-21**, 2010
- “Fragmenter une activité à risque” w/ G. Mondello, **OFCE WP 2007-19**, 2007
- “Does vertical integration have an effect on load factors?” w/ J.-A. López, **OFCE WP 2006-3**, 2006
- “Competition and market power in retail electricity supply”, **Energywatch**, 34pp., 2004
- “Pricing structure in the deregulated UK electricity market” w/ C. Waddams Price, **CCR WP CCR 03-1**, 2003

### Funded researches and reports

- GREaT (Green Energy and Trade), submitted to ANR (French National Funding Research Agency), pre-project accepted
- TICELEC (TIC pour une consommation électrique responsable): randomized experiment to quantify the role of electricity consumption feedbacks on conservation. Statistician in the project. Funded by **Conseil Régional PACA/Ademe**, 01/2011-02/2013, €200,000, Coordination N. Lazaric, other partners: ubinode, Biot city
- SOE (Stabilisation d’un Oligopole de l’Electricité): interplay between M&A, R&D expenditures and Size in the European electricity industry. Report writing and coordination. Funded by **French Energy Council**; Project CFE 52, 03/2008-02/2009, €71,222
- “Electricity Demand: A State of the Art of Price, Income and Other Elasticities”. Report writing. Funded by **Electricity de France**, ref. 8610-BDX-4300133722, June–September 2008, €5,000
- “Competition and market power in retail electricity supply”. Report writing. Funded by **Energywatch**, 2004
- “Fuel usage and consumption patterns of low income customers and company attitudes to social actions: additional analysis on comparing consumption data provided by consumers and companies” (w/ B. Eberth and C. Waddams Price). Report co-writing. Funded by **Electricity Association**, 2002

### Routines programmed w/ statistical packages

- ERS (1996) unit root test with quadratic trend under the null, Ayat & Burrige extension of DF-GLS, Stata
- Hansen (1992)  $L_c$  statistics to test for the stability of cointegrating relationships, RATS, <http://www.estima.com/Cointegration.shtml>
- Arellano & Bond (1991) GMM estimator, RATS
- Dickey and Fuller (1981) simple and joint DF tests, RATS
- White (1980) standard errors of coefficients in a Zellner (1979) SURE model, RATS

### Reviewer

Agricultural Economics, Applied Economics, Economía Mexicana, Economic Journal, Economics Bulletin, Economics of Innovation and New Technologies, Economie & Prévision, Economie Rurale, Energy Economics, The Energy Journal, Energy Policy, International Review of Applied Economics, Revue de l’OFCE, Revue Française d’Economie.

### OFCE Blog (also available in English), Press articles

- “Les conteurs d’EDF”, **OFCE Blog**, Les jolis contes des conteurs d’EDF, **Les Echos**, 2013
- “Les énergéticiens voient rouge avec le vert” w/ S. Guillou, **OFCE Blog**, 2013
- “Valoriser équitablement les économies d’énergie”, **OFCE Blog**, 2012

“R&D à la dérive, les producteurs d’électricité ont-ils disjoncté ?”, **OFCE Blog**, 2011

“Je pense, donc je switche ?” w/ K. Chakir, **Les Echos**, 2006

## Press interviews

Comment le bonus-malus sur le gaz et l’électricité va nous inciter à ne plus gaspiller ? **Capital.fr**, 10/2012

EDF : pourquoi ça va augmenter ? **La Dépêche du Midi**, 06/2010

La taxe carbone fixée au pifomètre, **20 minutes.fr/e24.fr**, 09/2009

Les électriciens on coupé leurs budgets R&D, **20 minutes.fr/e24.fr**, 07/2009

Ces ‘équilibristes’ qui prédisent la consommation d’électricité, **20 minutes.fr/e24.fr**, 01/2009

Fournisseurs alternatifs contre EDF, la lutte inégale, **20 minutes.fr/e24.fr**, 11/2008

Comprendre les offres et les fournisseurs d’électricité en France, **20 minutes.fr/e24.fr**, 11/2008

Analysis – French wary of open power and gas market, **Reuters - UK**, 05/2007

## Teaching, tutorials, essay supervision in French and in English

### *Teaching and Tutorials*

Nice University: 09–12/2016 **Causal Inference**, Master 1 (4<sup>th</sup> year university students in Economics)

Sciences Po (Menton), 03–05/2009, 09–12/2010 **Quantitative Methods** 1st Year English Under. Program

Nice University: 03–05/2008 **Econometrics with Stata (panel, time series)** Doctoral students, 03–05/2006–2008, 01/2010 **Econometrics 1** 4<sup>th</sup> year Economics, 10–12/2006–2007, 10/2008–05/2009 **Econometrics (panel)** 4<sup>th</sup> year Economics

Rennes 1 University 01/2006–2008, 02/2010 **Economics of Electricity Markets** 4<sup>th</sup> year Economics

ESC Reims 09/2004–03/2006 **Macroeconomics** Sup de Co 1<sup>st</sup> year, **Microeconomics** Sup de Co 2<sup>nd</sup> year, **Managerial Economics** MSc International Management

ENSAE 12/2003–06/2004 **Applied Economics** 3<sup>rd</sup> year

Perpignan University 10/1998–09/2001 **Mathematical Analysis** A.E.S. ; ATER 10/1998–09/2001 **Game Theory** 1<sup>st</sup> and 2<sup>nd</sup> year Economics, **Microeconomics** 1<sup>st</sup> year Economics, **Macroeconomic Dynamics** 3rd year Economics

City University London 10/2002–12/2002 **Quantitative Techniques** MSc Economics of Competition & Regulation

Simferopol University, Ukraine, 10/1999, 12/1999, **Agricultural Economics**, Program PEC-TEMPUS

### *Essay supervision*

“Déterminants des F&A dans le secteur de l’énergie électrique”, Bourné, B., M2 Pro., U. Rennes 1, 2008

“Tarification en temps réel dans le secteur de l’énergie électrique”, Kocakyan, L., M2 Recherche, U. Nice SA, 2007

“Test de racine unitaire : classiques et bayésiens, Missouma”, L., U. Paris I Panthéon-Sorbonne, 2007

“Convergence des tarifs dans le secteur électrique britannique”, Sellini, F., DESS TDE, U. Paris I, 2005

“Convergence in EU Telecom prices” w/ J. Stern (NERA), Linnhoff, T., The City University, London, 2003