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CONTACT DETAILS:

Universidad de Granada
Departamento Teoría e Historia Económica
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Universidad de Granada (Campus de la Cartuja)
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CURRENT POSITION:

- Special Research Chair (*Investigador de Reconocida Valía*) financed by the *Junta de Andalucía*, Universidad de Granada (2008-2013).
- Associate Professor (*Profesor Titular*) Universitat Jaume I, Castellón-Spain (since 1998) [on leave since September 2008].
- Founder and Director: *Laboratori d'Economia Experimental*, Universitat Jaume I, Castellón-Spain (since 2002).
- Academic Spin-off Founder and Executive Manager: *Experimentia Consulting S.L.*

STUDIES:

1980-1986: BA in Economics, University of Piraeus (Greece).
1987-1989: MPhil in Economics, University College of Swansea (UK).
1989-1990: MA in Economics, European University Institute (Florence, Italy).
1990-1993: PhD in Economics, European University Institute (Florence, Italy);

Thesis Title: *Multiproduct Technologies and the Structure of Multiproduct Industries: The Greek Pharmaceutical Industry.*

Thesis Committee: Louis Philips (Supervisor, EUI), Stephen Martin (EUI), Jean-Jaskold Gabszewicz (CORE), Kenneth George (University of Wales), Francisco Caballero (EC Commission).

OTHER POSITIONS:

1992: European Commission (DG IV, Competition Policy; Unit A3, Economic Questions and Studies).
1993-1994: Full Time *Profesor Asociado*, Universitat Jaume I (Business).
1994-1998: Full Time *Profesor Asociado*, Universitat Jaume I (Economics).
2000-2001: Visiting Professor, Economic Dept., University of Crete (Greece).
2003: Assistant Professor, Economics Dept., University of Ioannina (Greece)
2004-2008: Visiting Professor, University Paris II (ERMES).
2007-2008: Visiting Professor, University of Cyprus, Economics Department.

SPANISH ACADEMIC SYSTEM CERTIFICATES/ACREDITATIONS:

- 2 “*Tramos de Investigación*” (1996-2001; 2002-2007)
- “*Acreditación ANECA para Catedrático de Universidad*”

LANGUAGES:

Greek (mother tongue), Spanish (fluent), English (fluent), Italian (fluent), French, Catalan, German (basic).

RESEARCH INTERESTS:

Industrial Organization, Microeconomics, Law and Economics, Experimental and Behavioural Economics, Environmental Economics, Labour Economics, Internet Economics.

TEACHING EXPERIENCE:

Universitat Jaume I (1993-2007: Castellón, Spain).

- Microeconomics I
- Microeconomics II
- Industrial Economics
- Economics of Technical Change
- Human Resource Economics
- Business Administration
- Computer Applications for Management
- Industrial Organization (Postgraduate)
- Final Course Research Project (Supervision)

University of Crete (2001-2002: Rethymnon, Greece)

- Microeconomics III
- Experimental Economics

University of Valencia (2006-2008: Valencia, Spain)

- Regulation and Competition (Official *Masters in Economía Industrial*)

University of Siena (2007)

- Experimental Economics (*Corso Libero*)

University of Cyprus (2007-2008: Nicosia, Cyprus)

- Industrial Economics
- Microeconomics
- Final Course Research Project (Supervision)

University of Granada (since September 2008)

- Microeconomics (Empirical Economics Doctoral Program)

PUBLICATIONS:

1. JOURNAL ARTICLES

1. Aurora García Gallego, Nikolaos Georgantzís and Vicente Orts Ríos, Spatial Competition with Asymmetric, Non-Uniform Distribution of Consumers, *International Advances in Economic Research*, 1 (1), 32-41, 1995.
2. Aurora García Gallego and Nikolaos Georgantzís, Multiproduct Activity and Competition Policy: the Tetra Pak Case, *European Journal of Law and Economics*, 3(1), 83-95, 1996.
3. Aurora García Gallego and Nikolaos Georgantzís, Dominance in the Tetra Pak Case: An Empirical Approach, *European Journal of Law and Economics*, 7(2), 137-160, 1999.
4. Aurora García Gallego and Nikolaos Georgantzís, Multiproduct Activity in an Experimental Differentiated Oligopoly, *International Journal of Industrial Organization*, 19, 493-518, 2001 [ISI IF: 0.62].
5. Aurora García, Nikolaos Georgantzís and Vicente Orts, Endogenous Retailer Preferences in Intermediate Good Markets, *International Review of Retail Distribution and Consumer Research*, 11(2), 123-139, 2001.
6. Iván Barreda Tarrazona and Nikolaos Georgantzís, Regulating Vertical Relations in the Presence of Retailer Differentiation Costs, *International Review of Law and Economics*, 22(3), 227-256, 2002 [ISI IF: 0.52].
7. Gerardo Sabater-Grande and Nikolaos Georgantzís, Accounting for Risk Aversion in Repeated Prisoners' Dilemma games: An Experimental Test, *Journal of Economic Behavior and Organization*, 48(1), 37-50, 2002 [ISI IF: 0.78].
8. Nikolaos Georgantzís and Gerardo Sabater-Grande, Market Transparency and Collusion: On the UK Agricultural Tractor Registration Exchange, *European Journal of Law and Economics*, 14(2), 129-150, 2002.
9. Konstantinos Tsagarakis and Nikolaos Georgantzís, The Role of Information on Farmers' Intention to Use Recycled Water for Irrigation, *Water Science & Technology: Water Supply*, 3(4), 105-113, 2003 [ISI IF: 0.52].
10. Eva Camacho-Cuena, Aurora García-Gallego, Nikolaos Georgantzís and Gerardo Sabater-Grande, An Experimental Test of Response Consistency in Contingent Valuation, *Ecological Economics*, 47, 167-182, 2003 [ISI IF: 1.18].
11. Eva Camacho, Aurora García Gallego, Nikolaos Georgantzís and Gerardo Sabater-Grande, An Experimental Validation of Hypothetical WTP for a Recyclable Product, *Environmental & Resource Economics*, 27, 313-335, 2004 [ISI IF: 0.49].

12. Aurora García Gallego, Nikolaos Georgantzís and Gerardo Sabater-Grande, Identified Consumers: An Experiment on the Informativeness of Cross-Demand Price Effects, *Cuadernos de Economía*, 27, 185-216, 2004.
13. Aurora García-Gallego, Nikolaos Georgantzís, Enrique Fatás, Praveen Kujal and Tibor Neugebauer, Mixture and Distribution of Different Water Qualities: An experimental Comparison of Different Scenarios concerning Vertical Market Structure, *Cuadernos de Economía*, 27, 95-138, 2004.
14. Enrique Fatás, Nikolaos Georgantzís, Juan Máñez and Gerardo Sabater-Grande, Pro-Competitive Price Beating Guarantees: Experimental Evidence, *Review of Industrial Organization*, 26, 115-136, 2005 [ISI IF: 0.39].
15. Eva Camacho, Aurora García Gallego, Nikolaos Georgantzís and Gerardo Sabater-Grande, Buyer-Seller Interaction in Experimental Spatial Markets, *Regional Science and Urban Economics*, 35, 89-108, 2005 [ISI IF: 0.74].
16. María José Gil Moltó, Nikolaos Georgantzís and Vicente Orts, Cooperative R&D with Endogenous Technology Differentiation, *Journal of Economics and Management Strategy*, 14, 461-476, 2005 [ISI IF: 0.84].
17. Aurora García Gallego, Nikolaos Georgantzís, María José Gil Moltó, and Vicente Orts, An Experiment on Subjective Game Valuations, *Economics Bulletin*, 3, 1-6, 2006.
18. Aurora García Gallego, Nikolaos Georgantzís, María José Gil Moltó, and Vicente Orts, Game-theoretic Aspects of International Mergers: Theory and Case Studies, *International Review of Law and Economics*, 26, 395-409, 2006 [ISI IF: 0.52].
19. Nikolaos Georgantzís, Testing Oligopoly Theory in the Lab, *Anales de Estudios Económicos y Empresariales*, 16, 37-74, 2006.
20. Aurora García Gallego, Nikolaos Georgantzís, Daniel Navarro-Martínez and Gerardo Sabater-Grande, Actitud frente al Riesgo y Comparación Social: Un Análisis Experimental, *Cuadernos Aragoneses de Economía*, 17(2), 343-362, 2007.
21. Pablo Brañas, Nikolaos Georgantzís and Pablo Guillén, Direct and Indirect Effects of Pathological Gambling on Risk Attitudes, *Judgment and Decision Making*, 2(2), 48-58, 2007.
22. Aurora García Gallego, Nikolaos Georgantzís and Ainhoa Jaramillo-Gutiérrez, Ultimatum Salary Bargaining with Real Effort, *Economics Letters*, 98, 78-83, 2008 [ISI IF: 0.38].

23. Roberto Contreras, Nikolaos Georgantzís and Miguel Ginés, Collusion in a Bertrand Duopoly Model with Decreasing Returns and Product Differentiation, *Estudios de Economía*, 35, 19-31, 2008 [ISI: since 2008].
24. Roberto Contreras, Nikolaos Georgantzís and Miguel Ginés, El papel de los Rendimientos y la Diferenciación de Productos como Determinantes de la Estabilidad del Cártel, *Cuadernos Económicos de ICE*, 76, 9-20, 2009.
25. Aurora García-Gallego and Nikolaos Georgantzís, Market Effects of Changes in Consumers' Social Responsibility, *Journal of Economics and Management Strategy*, 18, 235-262, 2009 [ISI IF: 0.875].

2. BOOKS-EDITED COLLECTIVE VOLUMES

1. Georgantzís, Nikolaos and Iván Barreda Tarrazona (eds.), *Spatial Economics and Ecosystems: The Interaction Between the Natural and the Economic Environment*, (ISBN: 1853125636), Southampton: WIT Press, 2000.
2. M^a Rosario Vidal, M^a Dolores Bovea, Nikolaos Georgantzís y Eva Camacho, *¿Es Rentable Diseñar Productos Ecológicos? El Caso del Mueble*, (ISBN: 84-8021-403-1), Castellón: Servei de Publicacions, Universitat Jaume I, 2002.
3. Aurora García-Gallego and Nikolaos Georgantzís (eds.), Volume title: Economía Experimental, *Cuadernos Aragoneses de Economía* (2a época), 17(2), (ISSN: 0211-0865), Zaragoza: Facultad de Ciencias Económicas y Empresariales, 2007.

3. BOOK CHAPTERS

1. M^a Aurora García Gallego, Nikolaos Georgantzís, Vicente Orts Ríos and José C. Pernías Cerrillo, Private versus Public Transportation Cost-Reducing Investment in J.L. Usó, C.A. Brebbia and H. Power (eds.), *Ecosystems and Sustainable Development*, Advances in Ecological Sciences Series, 115-124, Southampton: Computational Mechanics Publications, 1997.
2. M^a Aurora García Gallego, Nikolaos Georgantzís and M^a Victoria Petit, Competition Intensity vs. Service Quality: On the Distribution of Para-Pharmaceutical Products in Spain, in S. Martin (ed.) *Competition Policies in Europe* (Contributions to Economic Analysis Series), 351-379, Amsterdam: Elsevier North Holland, 1998.
3. Iván Barreda, Aurora García-Gallego, Nikolaos Georgantzís and Vicente Orts, Public Investment as Regulatory Instrument in a Monopolistically Competitive Market, in C. Esser and M.H. Stierle (eds.) *Current Issues in Competition Theory and Policy*, 87-107, Berlin: Verlag für Wissenschaft und Forshung, 2002.

4. Aurora García-Gallego, Nikolaos Georgantzís and Gerardo Sabater Grande, Consumer-Specific Changes in Ecological Consciousness: Theory and Evidence from Survey Data, in A.R. Burk (ed.) *New Trends in Ecology Research*, 119-134, New York: Nova Science, 2005.
5. Aurora García Gallego, Nikolaos Georgantzís and Praveen Kujal, Experimental Insights on the Efficiency of Alternative Water Management Institutions, in A. Dinar, J. Albiac and J. Sánchez-Soriano (eds.) *Game Theory and Policy Making in Natural Resources and the Environment*, 209-235, New York: Routledge Publishers, 2008.

4. CONFERENCE PROCEEDINGS

1. Nikolaos Georgantzís, J. Alberto Rojas Blaya and Gerardo Sabater Grande, Self Selection of Firms in Two Endogenously Determined Groups Proposing a Merger, *Actas de las X Jornadas de Economía Industrial*, 209-224, 1994.
2. Nikolaos Georgantzís, Free-Entry Equilibria in Multiproduct Oligopoly, *Actas de las X Jornadas de Economía Industrial*, 85-94, 1994.
3. M^a Aurora García Gallego, Nikolaos Georgantzís and Vicente Orts Ríos, Strategic Consumer Location in Spatial Competition Models, *Actas de las XI Jornadas de Economía Industrial*, 43-48, 1995.
4. M^a Aurora García Gallego and Nikolaos Georgantzís, An Experimental Analysis of Differentiated Product Markets with Multiproduct Firms (When does multiproduct activity matter?), *Actas de las XII Jornadas de Economía Industrial*, 263-268, 1996.
5. Iván Barreda, Eva Camacho, Nikolaos Georgantzís and Javier Ordóñez, Competencia entre Detallistas y Diferenciación Horizontal: El Papel de los Costes de Diferenciación, *Actas de las XIII Jornadas de Economía Industrial*, 137-143, 1997.

5. WORKING PAPERS

1. Nikolaos Georgantzís, The Effects of Mergers on Potential Competition in the Presence of Economies and Diseconomies of Joint Production, EUI Working Paper ECO No. 92/67, 1992.
2. Nikolaos Georgantzís, Short-Run and Long-Run Cournot Equilibria in Multiproduct Industries, EUI Working Paper ECO No. 94/23, 1994.
3. M^a Aurora García Gallego and Nikolaos Georgantzís, Competitive and Predatory Multi-Plant Location Decisions, Instituto Valenciano de Investigaciones Económicas, WP-EC 95-03 (ISBN: 84-482-0921-4), 1995.

4. M^a Aurora García Gallego and Nikolaos Georgantzís, Persuasive Advertising in Vertically Differentiated Markets, Papers de Discussió, Universitat Jaume I, PD/ECO 99/1, 1999.
5. M. Aurora García-Gallego and Nikolaos Georgantzís, Adaptive Behavior by Single-Product and Multi-Product Price Setting Firms in Experimental Markets, Instituto Valenciano de Investigaciones Económicas, WP-AD 2001-13, 2001.
6. Nikolaos Georgantzís, Margarita Genius, M^a Aurora García Gallego and Gerardo Sabater Grande, Testing for Risk Premium Effects on Individual Choice under Uncertainty, Experimental Economics and Political Decision Making, LINEEX Working Paper 33/02, 2002.
7. Enrique Fatás, Nikolaos Georgantzís, Gerardo Sabater-Grande and Juan Máñez, Experimental Duopolies under Price Beating Guarantees, Experimental Economics and Political Decision Making, LINEEX Working Paper 35/02, 2002.
8. Iván Barreda, Aurora G^a Gallego, Nikolaos Georgantzís, Joaquín Andaluz and Agustín Gil, Individual vs. Group Behaviour in Discrete Location-and-Pricing Experiments, Experimental Economics and Political Decision Making, LINEEX Working Paper 37/02, 2002.
9. Aurora García-Gallego, Nikolaos Georgantzís, Pedro Pereira, and José C. Pernías-Cerrillo, Risk Attitudes and Internet Search Engines: Theory and Experimental Evidence, NET Institute Working Paper #04-03, 2004.
10. Aurora García-Gallego, Nikolaos Georgantzís, Pedro Pereira, and José C. Pernías-Cerrillo, Competing Against Simulated Equilibrium Price Dispersions: An Experiment On Internet-Assisted Search Markets, NET Institute Working Paper #05-12, 2005 (Revise-resubmit *Journal of Economic Behavior and Organization*).
11. Aurora García-Gallego, Nikolaos Georgantzís, Miguel Ginés and Ainhoa Jaramillo Gutiérrez, Cultural and Risk-Related Determinants of Gender Differences in Ultimatum Bargaining, Instituto Valenciano de Investigaciones Económicas, WP-AD 2007-08, 2007.
12. Aitor Ciarreta, Enrique Fatás, Nikolaos Georgantzís and Carlos Gutiérrez, Vertical Separation vs. Independent Entry in the Spanish Electricity Network: An Experimental Approach, NET Institute Working Paper #07-31, 2007.
13. Nikolaos Georgantzís and Carlos Gutiérrez, Service Provision on a Network with Endogenous Consumption Capacity, WP-AD 2008-01, 2008.

6. UNPUBLISHED ONGOING WORK:

1. García-Gallego, A., N. Georgantzís, V. Orts and J.C. Pernías, Profile learning by strategic workers in wage-setting duopsony.
2. García-Gallego, A., N. Georgantzís, G. Panos and I. Theodossiou, Ultimatum bargaining and preference elicitation in experimental labour markets with a real task.
3. García-Gallego, A. and N. Georgantzís, Monopolistic product line competition with ex post consumer heterogeneity.
4. Georgantzís, N. and M. Ginés, The Good, the Bad and the Unfair: A Theory of Strategic Reciprocal Altruism.

FUNDED RESEARCH PROJECTS (Funding institutions in parentheses):

1. 2009-2011: Diferenciación via eficiencia energética en mercados socialmente responsables: Teoría y evidencia experimental (Spanish Ministry of Science and Technology).
2. 2008: Renewable resources, technology mix, and competition in deregulated electricity markets. The case of Spain. (Instituto Valenciano de Investigaciones Económicas).
3. 2007: Vertical Separation vs. Independent Entry in the Spanish Electricity Network (Net Institute, NYU, Stern Business School, USA).
4. 2006: Network Capacity with Monopoly Access Pricing and ex post Duopolistic Competition (Instituto Valenciano de Investigaciones Económicas).
5. 2007-2010: El papel de la delegación en diferentes contextos oligopolísticos: Evidencia experimental y nuevas percepciones teóricas (Bancaixa)
6. 2005-2008: El papel del consumidor en mercados con mecanismos de comparación de precios (Spanish Ministry of Science and Technology).
7. 2005: Ultimatum Salary Bargaining and Preference Elicitation in Experimental Labour Markets (Instituto Valenciano de Investigaciones Económicas).
8. 2003-2005: Grup de Recerca en Economia del Comportament (GREC) (GRUPOS04/05, Generalitat Valenciana).
9. 2005: Individual behavior against simulated mixed-equilibrium play: An experimental study on the risk-related elements of pricing in the presence of Internet search engines, (NET Institute, USA).
10. 2004-2006: Análisis experimental y empírico de los determinantes de la valoración del entorno laboral y su incidencia sobre el comportamiento negociador, (Bancaixa).
11. 2004: Risk Attitudes and Internet Search Engines: Theory and Experimental Evidence, (NET Institute, USA).
12. 2003-2005: Mecanismos de Mercado y gestión hidrológica: Un estudio Experimental (BBVA Bank).

13. 2003, 2004: Laboratori d'Economia Experimental, (FEDER Funds, UNJM00-23-031).
14. 2002-2005: Decisiones Bajo Incertidumbre e Interacción Estratégica (Spanish Ministry of Science and Technology, BEC2002-04380-C02-02).
15. 2002-2004: EPICURUS. Societal and economic effects on quality of life and well being preference identification, priority setting in response to changes in labour market status (EU, SERD-2002-00057).
16. 2002-2003: El Valor de un Juego: un Estudio Experimental (Generalitat Valenciana, CTIDIA/2002/208).
17. 2001-2004: Diversificación Geográfica, Cooperación y Economías Multiplanta en la Organización de la Innovación y de la Producción (Bancaixa, P1 1B 2001-05).
18. 2001: Actividad Multiproducto en un Oligopolio Diferenciado Experimental (Instituto Valenciano de Investigaciones Económicas).
19. 2001: Tecnologías de compra y aprendizaje: un test experimental sobre los efectos de la identificación del consumidor (Fundación Empresa Pública, Madrid).
20. 2000: Diseño de muebles más respetuosos con el medio ambiente (Spanish Ministry of Education and Culture, CICYT TAP99-0608 and Generalitat Valenciana GV99-65-1-11).
21. 2000-2002: Decisiones sobre Diseño y Gama de Productos: un Análisis Experimental (Spanish Ministry of Education and Culture, DGICYT PB98-1051-C02-01).
22. 2000-2001: Aspectos Económicos de la Protección del Diseño Industrial en la Empresa Exportadora Valenciana (Spanish Ministry of Education and Culture, FEDER Funds 1FD97-1761-C05-05).
23. 1998-2001: Localización Espacial y Provisión Endógena de Infraestructuras (Bancaixa P1B98-20).
24. 1998: Laboratorio de Investigación en Economía Experimental, LINEEX (Consellería de Cultura, Educación y Ciencia, Generalitat Valenciana).
25. 1995-1998: Implicaciones de la actividad multiproducto sobre el aprendizaje: Un análisis experimental (Spanish Ministry of Education and Culture, DGICYT).
26. 1996-1997: Análisis Comparativo de la Competitividad de las Industrias Cerámicas Italiana y Española: Perspectivas de Futuro y Estrategias de Internacionalización (Institución Valenciana de Estudios e Investigación).
27. 1995-1998: Dinámica Espacial, Dominancia Multimercado y Comercio Internacional (Bancaixa, Caja de Ahorros de Valencia, Castellón y Alicante).
28. 1995: Distribución Endógena de Consumidores en los Modelos de Competencia Espacial (Instituto Valenciano de Investigaciones Económicas).
29. 1994: Implicaciones de la Actividad Multiproducto sobre la Política de la Competencia (Instituto Valenciano de Investigaciones Económicas).

PhD THESIS SUPERVISION:

- Gerardo Sabater Grande (*Cum Laude*, unanimous, 1999)
- Iván Barreda Tarrazona (*Cum Laude*, unanimous, 2001)
- Eva Camacho Cuena (*Cum Laude*, unanimous, 2003)
- María José Gil Moltó (*Cum Laude*, unanimous, 2004)
- Roberto Contreras Marín (*Cum Laude*, unanimous, 2005)
- Carlos Gutiérrez Hita (*Cum Laude*, unanimous, 2006)
- Ainhoa Jaramillo Gutiérrez (*Cum Laude*, unanimous, 2007)
- Daniel Navarro Martínez (Incomplete)
- Margarita Rohr (Incomplete)
- Leonardo Gatica Villarroel (Incomplete)

PRIZES:

- 2006: everis Consulting: Emprendedores Académicos.
- 2003: DMR CONSULTING PRIZE: L@boratorio Interdisciplinar en Tecnologías de la Información.
- 2002: III Premi d'Investigació Consell Social (Castellón) for ¿Es rentable diseñar productos ecológicos?: el caso del mueble.
- 1999: IFREE/Tinker Foundation Prize-winning proposal: Mixture and distribution of different water qualities: An experimental analysis of alternative scenarios concerning vertical market structure.

REFEREE:

International Journal of Industrial Organization, Economic Inquiry, Experimental Economics, Review of Industrial Organization, Journal of Economic Education, Labour Economics, Ekonomia-The Journal of the Cyprus Economic Society, International Transactions in Operational Research, Central European Journal of Operations Research, Investigaciones Económicas, Revista de Economía Aplicada, Cuadernos Aragoneses de Economía, Revista Chilena de Economía y Sociedad, Revista Problemas del Desarrollo, IVIE Working Papers (AD Series), CENTRA working papers, Agencies of the Spanish Ministry, Catalunya and Andalucía for Scientific Evaluation.

SCIENTIFIC COMMITTEES:

Simposio del Análisis Económico (2005, 2006, 2007), Jornadas de Economía Industrial (2003, 2004, 2005, 2006), 2nd International Conference on Water Economics, Statistics and Finance, International Meeting on Experimental and Behavioral Economics (), Associate Editor of the Series: *Advances in Ecological Sciences* (WIT Press, UK) and Scientific Committee for *Cuadernos Aragoneses de Economía* and *Revista Chilena de Economía y Sociedad*.

CONFERENCES-SEMINARS:

• **Invited Conferences:**

1. Testing for inconsistencies in individual decision making under uncertainty, Conference of the Experimental Economics Working Group (CEEL), University of Graz, Austria, 2002.
2. Economics as an experimental science, University Paris II, France, 2004.
3. Experimental insights on the efficiency of alternative water management institutions, European workshop on Experimental and Behavioral Economics, University of Valencia, Spain, 2006.
4. Economic Theory and Experimental Economics: An inevitable symbiosis? Conference of *Cuadernos Aragoneses de Economía*, University of Zaragoza, Spain, 2007.
5. Within-family transmission of decision making rules: The case of pathological gambling. III Workshop on Family Economics, University of Zaragoza, Spain, 2008.

• **Selected Seminars:**

1. Production, Demand and Strategic Relations in Multiproduct Oligopoly: Theory and the Tetra Pak Case, Economics Workshop, University of Valencia, 1994.
2. Patients, the State and Production Technologies in the Greek Pharmaceutical Industry, Applied Economics Workshop, Universitat Pompeu Fabra (Barcelona), 1994.
3. An Experimental Analysis of Differentiated Product Markets with Multiproduct Firms (When does multiproduct activity matter?), University Carlos III (Madrid), 1996.
- 4-5. Oligopsonistic Competition with Price Discriminating Sellers, University of Girona, and Universidad del País Vasco, 1997.
6. Competencia entre detallistas y diferenciación horizontal, University of Zaragoza, 1998.
- 7-9. Do low quality firms fear quality conscious consumers?, Universidad de las Islas Baleares, Universidad de Navarra and Universidad del País Vasco, 1999.
10. Who should advertise green products?, Universidad Complutense de Madrid, 2000.
11. Pensar Estratégicamente: ¿Reservado para vendedores?, Ciclo de Conferencias sobre Marketing y Teoría de Juegos, Universidad de La Coruña, 2001.
- 12-13. Identified Consumers: an Experiment on the Informativeness of Cross-Demand Price Effects, Industrial Organization and Applied Microeconomic Theory Workshop, Athens University of Economics and Business and Economics Seminar, University of Ioannina (Greece), 2001.
- 14-17. Bias and Size Effects of Price-Search Engines: Theory and Experimental Evidence, Universidad de Salamanca Economics Dept. Seminars, Siena Economics Dept. Seminars, Kiel Universität E. Schneider Seminar, Universidad de Alicante, 2004.
18. Experimental Duopolies under Price Beating Guarantees., Economics Seminar, Universidade Lusofona de Lisboa, 2004.
19. Risk return tradeoffs vs. probability and reward attraction, ERMES Seminars, Paris II, France, 2004.
- 20-22. Ultimatum Salary Bargaining and Preference Elicitation in Experimental Labour Markets, Economics Seminars, Universidad Complutense de Madrid, 2005, University of Crete, 2006, University of Cyprus, 2006, University Paris II (ERMES, 2006).
23. Testing Oligopoly Theory in the Lab. University of Siena 2007.
24. Strategic Delegation in Experimental Duopolies with Endogenous Incentive Contracts. University of Valencia 2007.

25. A Theory of Strategic Reciprocal Altruism. University of Cyprus 2007.
26. Market Effects of Changes in Consumer's Social Responsibility. University of Alicante 2008.
27. Games with confirmed Proposals: Theory and Experiments. Bilgi University, Istanbul 2008.

ADMINISTRATIVE/ACADEMIC TASKS:

1990-1991: Research Representative, European University Institute (Florence, Italy)

1992: Comité de Stagers, EC Commission, (Brussels, Belgium).

1994-1999: Member of the University Cloister and the Council of the Faculty of Law and Economics, Universitat Jaume I.

1994-1999 and 2003-2006: Director of Graduate Studies and Representative of the Economics Department in the Research and Postgraduate Studies Committee of the Universitat Jaume I.

NON ACADEMIC PROFESSIONAL ACTIVITIES:

1982-1986: Musician (Piano)