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# Decomposing the language pay gap among the indigenous ethnic minorities of Mexico: Is it all down to observables? (online appendix)

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## 1. Wooldridge's correlated random effects (Heckman) sample selection estimator

Here we briefly summarize the methods of Wooldridge (1995) and Wooldridge (2009), p. 834-835. Consider fitting the following system for pooled cross-section data with  $i = 1, \dots, N$  individuals,  $m = 1, \dots, M$  municipalities, and  $t = 1, \dots, T$  periods

$$\log w_{imt}^* = \mathbf{x}_{imt} \boldsymbol{\beta} + \theta BIL_{imt} + \mathbf{w}_{mt} \boldsymbol{\gamma} + \delta_t + c_m + u_{imt} \quad (\text{A.1})$$

$$S_{imt}^* = \mathbf{z}_{it} \boldsymbol{\pi}_1 + \mathbf{w}_{mt} \boldsymbol{\pi}_2 + \alpha_t + c_m + v_{imt} \quad (\text{A.2})$$

$$S_{imt} = 1 (S_{it}^* > 0) \quad (\text{A.3})$$

$$\log w_{imt} = \begin{cases} \log w_{imt}^* & \text{if } S_{imt} = 1 \\ \text{missing} & \text{otherwise.} \end{cases} \quad (\text{A.4})$$

We suppose that, conditional on the municipal fixed-effect  $c_m$ , all control variables are exogenous and  $\varepsilon_{imt}^s = c_m + v_{imt}$ , with  $\varepsilon_{imt}^s \sim \mathcal{N}(0, 1)$ . Define  $\varepsilon_{imt}^{\log w} = c_m + u_{imt}$ . Sample selection bias arises whenever  $E(\varepsilon_{imt}^{\log w} | \varepsilon_{imt}^s) \neq 0$ .

Under this model a straightforward extension of the two-step Heckman model is not available because  $\varepsilon_{imt}^s$  depends on the whole history of selection  $S_{im} = \{S_{im1}, S_{im2}, \dots, S_{imT}\}$  — as opposed

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to being function of  $S_{imt}$  only. This is an important complication that requires careful consideration. In this context, Wooldridge suggests an estimator that follows a strategy similar to Chamberlain (1980)'s correlated random effects approach as a way of dealing with the dependency of  $\varepsilon_{imt}^s$  on the whole history of selection. Namely, Wooldridge suggests fitting equation A.2 by probit for each  $t$  to get a predicted inverse Mills ratio  $\hat{\lambda}_{imt}$ . Then, in a second step, the regression of

$$\log w_{imt} \text{ on } BIL_{imt}, \mathbf{x}_{imt}, \bar{\mathbf{x}}_{im}, \mathbf{w}_{mt}, d2_t \mathbf{w}_{mt}, \dots, dT_t \mathbf{w}_{mt}, \hat{\lambda}_{imt}, d2_t \hat{\lambda}_{imt}, \dots, dT_t \hat{\lambda}_{imt}$$

is fitted by POLS in the selected sample, where  $d2_t, \dots, dT_t$  are time dummy indicators and  $\bar{\mathbf{x}}_m$  is the time average of individual level control variables over time for the  $m$ -th municipality. Standard errors are suitably clustered at the municipal level to allow for arbitrary heteroskedasticity or serial correlation. Because we have a two-step estimator, to get valid standard errors it is important to take into account the variation of first stage parameters. In this context, bootstrapping the standard errors is a popular choice.

## References

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